

PROXICO Company Profile

Company Overview

• Business Name: Proxi NVE Limited

• **Type of Business:** Industrial Equipment & Automation

• Address: P.O. Box 72380, 00200 Nairobi, Kenya

Phone: +254 722 588 535
Email: office@proxico.eu
Website: www.proxico.eu

• **Founded:** 2024

• Owner: Igor Makariev

• Employees: 8

Mission Statement

Our mission is to provide the highest quality industrial solutions tailored to your specific needs. We bring deep industry knowledge and a commitment to building long-lasting professional relationships.

Company Description

Proxico is a provider of high-quality industrial valve solutions, based in Nairobi, Kenya. With a focus on **energy**, **oil & gas**, **chemicals**, **pharma**, **food & beverages**.

We are the exclusive regional distribution partner for some of Europe's leading suppliers. This partnership allows us to deliver reliable, efficient, and customized products tailored to meet the unique needs of your operations. In addition to our valve equipment expertise, Proxico offers tailored solutions for process industry, loading arms, line safety systems, and tank storage equipment, ensuring seamless and safe operations across your entire setup.



Why Choose Proxico?

- **Exclusive Access** to Premium Solutions: We supply superior products from Europe's top manufacturers, designed to meet the specific demands of heavyduty applications.
- **Tailored Expertise:** Our solutions are carefully aligned with operational and safety standards to ensure maximum efficiency and reliability.

Services Offered

- **Top-Quality Solutions:** We pride ourselves on offering equipment and services that meet the highest standards.
- **Industry Expertise:** Our team has profound knowledge of various industries, ensuring we understand the unique challenges and requirements of your field.
- **Personalized Service:** We focus on delivering customized solutions that perfectly fit your needs.
- **Dedicated Support:** At Proxico, we emphasize clear communication, prompt follow-ups, and personalized service to help your operations run smoothly and efficiently.

Proxico delivers high-quality solutions and customized equipment, combining European expertise with local insights to meet your operational needs effectively.

Our partners











Key Personnel

Igor Makariev – CEO

With over 25 years of experience in the European industrial sector, Igor Makariev has managed key accounts across Europe and Eurasia, building extensive networks and fostering strong relationships with industry leaders and manufacturers.

Igor's technical expertise allows Proxico to deliver tailored solutions that address the unique challenges of each client. His deep understanding of industrial systems and practical approach ensures that Proxico consistently provides effective and reliable products.

Drawing on his worldwide connections, Igor has positioned Proxico to source highquality solutions from trusted suppliers, ensuring the company meets the needs of its clients with precision and efficiency.

Nikito Makariev – BD & Sales Manager

Nikito Makariev is the Business Development and Sales Manager at Proxico, responsible for identifying new business opportunities and managing key client accounts. He develops strategic sales plans to meet revenue targets and works closely with internal teams to ensure the seamless delivery of tailored solutions.

Nikito's focus is on building strong relationships with clients and positioning Proxico's products and services to meet their unique needs.

Philip Karanja - CFO

Philip Karanja is the Chief Financial Officer at Proxico, bringing with him a wealth of experience in accounting and business management in Kenya. With a strong track record in overseeing financial operations, Philip has developed deep expertise in navigating the complex financial landscape of Kenya's market.

His in-depth understanding of local business dynamics, combined with his strategic financial leadership, has been crucial in ensuring Proxico's financial stability. Philip's ability to manage resources, mitigate risks, and support sound decision-making is essential to the company's ongoing success.



Elena Makarieva - Office Manager

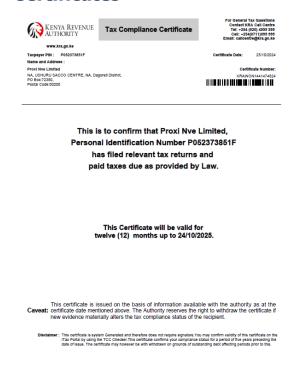
Elena Makarieva is the dynamic force behind the seamless operations at Proxico, serving as the Office Manager with unparalleled expertise in a wide range of business functions. With an extraordinary ability to manage multiple moving parts, Elena excels at everything from day-to-day administrative tasks to orchestrating complex operations with precision. Her versatility and keen attention to detail make her the backbone of the office, ensuring that all aspects of Proxico's operations run smoothly and efficiently.

Contact Information

For inquiries, you can reach us at +254 722 588 535 or via email at office@proxico.eu Visit our website www.proxico.eu for more information or to view our portfolio.

For a personalized consultation, please contact Philip Karanja, phone: +254 722 588 535, e-mail: pk@proxico.eu directly.

Certificates





We look forward to transforming your vision into a controlling the flow!

